

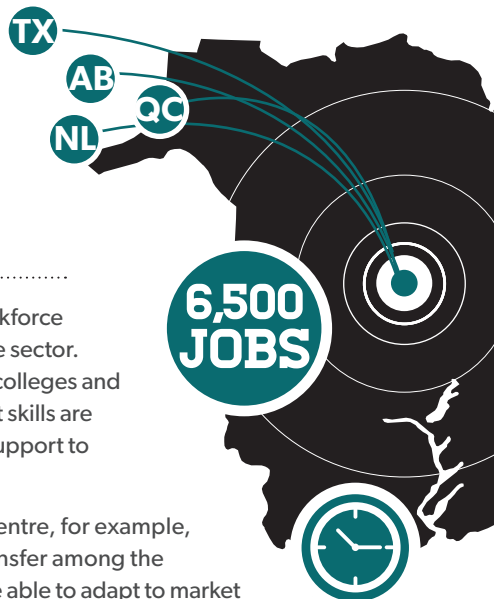
INDUSTRIAL FABRICATION

Industrial Fabrication in New Brunswick is a well-established business sector, with companies and skilled workers contributing to major construction projects. Whether it is in the creation of components for the nuclear industry or the building of modules for large construction projects, New Brunswick's role in the supply chain has been demonstrated through the consistent delivery of superior products for years.

New Brunswick companies have manufactured tens of millions of dollars' worth of large-scale pieces for modular construction that are being used in projects locally, in Alberta, Quebec, Newfoundland and Labrador, and Texas. And there is always room to grow.

New Brunswick's robust industrial fabrication workforce has more than 6,500 jobs directly attributed to the sector. Government and industry work with universities, colleges and apprenticeship programs, both to ensure the right skills are available when they are needed, and to provide support to industrial fabrication operations.

The Metal Innovation and Technology Transfer Centre, for example, supports industry innovation and technology transfer among the province's metalworking firms. As a result they are able to adapt to market requirements more quickly, making them more productive and competitive.



BY THE NUMBERS

ANNUAL GDP
\$197
MILLION

170+ ENGINEERING FIRMS SUPPORTING THE SECTOR

APPROX. **100** INDUSTRIAL FABRICATION COMPANIES

ECONOMIC CONNECTION



Metalworking, High Precision Machining, Modular Fabrication, Nuclear, HVAC, Food Processing, Plastics, Machinery & Equipment, Transportation Equipment, Industry Support

SERVICES TO

FMC TECHNOLOGIES

NALCOR ENERGY

ALSTOM

POTASH CORP OF SASKATCHEWAN

REPSOL/IRVING OIL

HIGHLIGHTS

Diversified companies

with the capacity to adapt as the market demands, leveraging short lead times and small production runs

Presence of well-respected engineering firms

with solid credentials in global markets, and supported by design expertise from local university engineering faculties

Strategic infrastructure assets

include ice-free, deep water seaports and purpose-built structures to accommodate covered assembly work

Experienced workforce

particularly relating to contracts in mining and oil and gas

Local training capacity

at community colleges, private learning institutions and elsewhere in the private sector

AT A GLANCE

EXPORT

NEW BRUNSWICK IS CANADA'S MOST EXPORT-INTENSIVE PROVINCE

New Brunswick's history of successful trade activity is older than the province itself. Supported initially by an abundance of natural resources, export is now much more diversified in scope and is supported by world-class seaports, highway networks, rail, air, and telecommunications systems.

TOTAL YEAR-TO-YEAR EXPORTS AND INTERPROVINCIAL SHIPMENTS APPROX. **80% GDP**

MOST EXPORT INTENSIVE VOLUME IN THE COUNTRY

NEW BRUNSWICK EXPORTS ANNUALLY TO MORE THAN **150 COUNTRIES**

LOWEST BUSINESS COST LOCATION IN CANADA AND THE U.S.

GEOGRAPHY

OUR STRATEGIC POSITION ON CANADA'S EAST COAST GIVES US EASY ACCESS TO GLOBAL MARKETS

Geography puts us close to lucrative U.S. markets and provides access to global connections through well-developed shipping routes. Our ice-free tidal waters are some of the deepest in Canada.

PORT SAINT JOHN:
ATLANTIC CANADA'S LARGEST SEAPORT IS GROWING

An hour from the border and the U.S. Northeast, the Port is linked with competitive connections by rail, road and air networks. It is closer to key markets in Central and South America, the Caribbean and the Southern U.S. than any other Canadian port. As U.S. ports become more congested, shippers and receivers are looking for East Coast options and connections.

NEW BRUNSWICK BOASTS

Lowest Cost of doing business in North America

Responsibly-managed natural resources

Leading telecommunications services and infrastructure

Educated workforce

Competitive corporate tax rates

The second lowest manufacturing and processing tax rate in Canada (12%)

Bilingual capacity in English and French

Access to world markets through road, rail, air, and marine logistics infrastructure

Diverse post-secondary facilities and market-driven research facilities

The lowest energy costs in Atlantic Canada

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