

PETROCHEMICAL

Saint John's energy sector has been a key pillar in New Brunswick's economy for decades. This growing and diverse sector includes natural gas, mining, power generation and petrochemical production. Coupled with recent infrastructure upgrades, Saint John is perfectly positioned for long-term viability and a bright energy future.



REFINING

The Irving Oil Refinery is the largest in Canada. From import markets around the world the refinery processes 300,000 barrels of crude oil daily. More than half of its refined product is exported to the U.S. Northeast.

DIVERSE FEEDSTOCK

SAINT JOHN BOASTS DIVERSE, RELIABLE FEEDSTOCK SOURCES

for the energy and petrochemical sector. Over 20 million metric tonnes of crude oil and refined petroleum products pass through Port Saint John annually. Two railroads give access to central Canada, the U.S. Midwest and the Northeast, increasing both the security and diversity of feedstock supply. The region is home to Canaport LNG and connected to North American gas markets through the Brunswick Pipeline and Enbridge New Brunswick. The proposed Energy East Pipeline would see 1.1 million barrels of crude oil flow from Western Canada to Saint John daily.

STRATEGIC LOCATION

IT'S NO COINCIDENCE PORT SAINT JOHN IS THE LARGEST PORT

by volume in Eastern Canada. The region is perfectly poised to benefit from international trade treaties such as CETA and TPP. As the closest Canadian East Coast port to the Panama Canal, Saint John has access to the Pacific (TPP) while also being ideally located for European trade (CETA).

HOMEGROWN WORKERS + LOCAL INDUSTRY

SAINT JOHN IS HOME TO THE LARGEST ENERGY AND INDUSTRIAL WORKFORCE

in the Maritimes. New Brunswick boasts over 4000 active apprentices, with a local focus on energy and the trades. With a history of large scale local industrial development, Saint John and New Brunswick's supply chain are strategically situated to support steady development in this sector.

KEY INFRASTRUCTURE

IRVING OIL REFINERY	BRUNSWICK PIPELINE	ENBRIDGE NEW BRUNSWICK PIPELINE
CANAPORT LNG	EAST ENERGY PIPELINE (PROPOSED)	PORT SAINT JOHN
LORNEVILLE BARGE TERMINAL	CANAPORT MARINE CRUDE TERMINAL (PROPOSED)	

OPPORTUNITIES:

-  CHEMICAL MANUFACTURING
-  PLASTICS MANUFACTURING
-  INDUSTRIAL MODULAR MANUFACTURING
-  RUBBER & TIRE MANUFACTURING
-  BITUMEN UPGRADING
-  TERMINALS – FUEL AND CHEMICALS
-  CONTROLS & MONITORING

ENERGY ACCOUNTS FOR **66%** OF ALL EXPORTS

300,000 BARRELS OF CRUDE OIL PROCESSED DAILY

ENERGY AND NATURAL RESOURCES CAPITAL SPENDING PROPOSED OR UNDERWAY IN 2015:

\$13BN

AT A GLANCE

EXPORT

NEW BRUNSWICK IS CANADA'S MOST EXPORT-INTENSIVE PROVINCE

New Brunswick's history of successful trade activity is older than the province itself. Supported initially by an abundance of natural resources, export is now much more diversified in scope and is supported by world-class seaports, highway networks, rail, air, and telecommunications systems.

TOTAL YEAR-TO-YEAR EXPORTS AND INTERPROVINCIAL SHIPMENTS APPROX. **80%** GDP

MOST EXPORT INTENSIVE VOLUME IN THE COUNTRY

NEW BRUNSWICK EXPORTS ANNUALLY TO MORE THAN **150 COUNTRIES**

LOWEST BUSINESS COST LOCATION IN CANADA AND THE U.S.

GEOGRAPHY

OUR STRATEGIC POSITION ON CANADA'S EAST COAST GIVES US EASY ACCESS TO GLOBAL MARKETS

Geography puts us close to lucrative U.S. markets and provides access to global connections through well-developed shipping routes. Our ice-free tidal waters are some of the deepest in Canada.

PORT SAINT JOHN:
ATLANTIC CANADA'S LARGEST SEAPORT IS GROWING

An hour from the border and the U.S. Northeast, the Port is linked with competitive connections by rail, road and air networks. It is closer to key markets in Central and South America, the Caribbean and the Southern U.S. than any other Canadian port. As U.S. ports become more congested, shippers and receivers are looking for East Coast options and connections.

NEW BRUNSWICK BOASTS

Lowest Cost
of doing business in North America

Responsibly-managed
natural resources

Leading
telecommunications
services and infrastructure

Educated workforce

Competitive
corporate tax rates

The second lowest
manufacturing and processing
tax rate in Canada (12%)

Bilingual capacity
in English and French

Access to world markets
through road, rail, air, and marine
logistics infrastructure

Diverse post-
secondary facilities
and market-driven research facilities

The lowest energy costs
in Atlantic Canada

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